



**VENDOR PACKAGE
APRIL 13-14, 2024**

LANGFORD, BC | www.fancon.ca



Island FanCon is British Columbia's premier pop culture event, featuring incredible celebrities, artists, vendors, guests, workshops, panels, and much more! Island FanCon runs April 13-14 at City Centre Park in Langford BC and isn't an event to miss!

WHY EXHIBIT AT THE EXPO?

Island FanCon is a large scale pop culture showcase that takes place April 13-14, 2024. The excitement is building as convention new-comers along with convention veterans prepare to descend upon Langford for this momentous event.

The IFC is an excellent, cost effective way, to engage customers from a large multi-regional area who fit your demographic precisely. It brings a wide variety of people and exhibitors with a wide range of products together, which means you can also reach new consumers while staying in touch with your current buyers. If you want to tap into the pop culture crowd, this is the place to do it!

WHO SHOULD EXHIBIT?

If you're a collections retailer, a clothing or accessories store, an artist, an author, a toy manufacturer, a movie studio, a comic, magazine or book publisher, a video game developer, a costume shop, an anime/manga company, a trading card company, or if you have something you'd love for a lot of people to see, this is the place to show it off!

CUSTOMS & SHIPPING

Joining us Internationally? Contact us and let us help you coordinate!

THE VENUE City Centre Park, Langford, BC

City Centre Park is Langford's premier destination for family entertainment and recreation. With a longstanding reputation for delivering an excellent service, City Centre Park has focused on making every visit an amazing experience.



I'D LIKE TO EXHIBIT...NOW WHAT?!?

1. Consider what kind of booth will best suit your needs (10x10, end cap etc) and indicate your choice on the application form

2. Complete the application form and submit per instructions.
3. Your booth location will be tailored by the Northern FanCon at its discretion.
4. You will receive a confirmation email with your application within 3 business days of receiving your application.
5. Information on the official hotels will be listed on our website at www.FanCon.ca
6. These forms will be posted on our website when we receive them:
 - Move-In/Move-Out document will be available at fancon.ca/exhibitors four weeks before the event.
7. You will be required to check in on-site for setup and to receive your badges. Setup will start on Friday, April 12th, 2022.

EXHIBITOR SETUP

Friday 4pm - 10pm

Saturday 7am - 10am

SHOW HOURS

Saturday 11am - 6pm

Sunday 11am - 5pm

VIP EARLY ENTRY @10am both days



VENDOR INFORMATION

EXHIBIT SPACE

Exhibitor Badges must be worn for setup, during the show, and for exhibitor move-out.

Exhibitor agrees to remain set up during all open hours of Island FanCon. No early move out is permitted without prior consent from the Expo Committee.

BOOTLEG POLICY

Any exhibitors selling bootleg items will be asked to remove these items from their booth(s). If these items are put back out for sale during the convention, or if the exhibitor refuses to comply, the exhibitor will be removed from the convention immediately, and will not be refunded any payment(s) made for their booth.

FIRE REGULATIONS & CLEANLINESS

Exhibitor must maintain their areas clean both during and after the show. Exhibitors will be responsible for any damage caused by them to the exhibit area.

Exhibitor displays must meet fire codes, and will be subject to fire marshal inspection.

No portion of a display, boxes, packing materials, etc. shall obstruct any aisle or doorway.

All Fire Extinguishers, Hose Cabinets, Fire Exits, Fire Alarms can not be blocked or covered at any time during the show. Smoking or alcohol is not permitted in the Exhibitor Centre.

PAYMENT

Exhibitor understands the payment policy and agrees to pay the fees as listed on the Exhibitor Application Forms. If the Exhibitor is sharing or subletting table space, then the person whose name appears on the contract assumes full responsibility for that booth.

REFUNDS & CANCELLATIONS

Exhibitors that cancel prior to March 1st, 2024, will be able to receive a full refund.

Requests made prior to April 1, 2024 will receive a 50% refund.

Requests made after April 1, 2024 will not be refunded.

SALES TAXES

Exhibitors are responsible for collection and payment of GST and PST as required by law.

ADULT MERCHANDISE

Exhibitor agrees not to sell or distribute any adult material to minors. All 'Adults Only' material must be either behind the table, or if displayed, must be bagged and/or covered so that minors cannot open it. Any adult material depicting nudity or sexual conduct must be covered (blinded). Adult videos and magazines are not allowed to be openly displayed.

LIABILITY & SECURITY

Island FanCon (IFC) and the City Centre Park are not responsible for any theft or loss. Exhibitor is responsible for their own security during the

show hours. Security provided after regular show hours.

The Exhibitor agrees to protect, keep, and save the IFC, the promoter of the event, forever harmless from any damage (s) or charge (s) imposed for violations of any ordinance or regulation by the Exhibitor, his/her employees or agents, as well as failure to comply with the terms and agreements of this contract. Further, Exhibitors shall at all times protect, indemnify, save, and keep harmless IFC against and from any loss, cost, damage, liability, or expense which arises out of or from or by reason of any act or omission of the Exhibitor, his/her employees, or agents.

In the event that City Centre Park or any part of the exhibit area thereof is unavailable, whether for the entire event or a portion of the event, as a result of fire, flood, tempest, snow storm, or other such cause, or as a result of governmental intervention, malicious damage, acts of war, strike, labor disputes, riot, or agency which the IFC has no control, or should the IFC decide that because of any such cause it is necessary to cancel, postpone, or re-site the show, or reduce installation time, exhibit time, or move-out time, the IFC shall not be liable to indemnify or reimburse the Exhibitor in respect of any damage or loss, direct or indirect, arising as a result thereof.

The IFC shall have the full power in the interpretation and enforcement of all contract regulations contained herein, and the power to



VENDOR INFORMATION

make such amendments thereto, and such further rules and regulations as shall be considered necessary and proper. The foregoing represents the agreement between the undersigned Exhibitor and Island FanCon, the promoters of the Island FanCon for the convention held on April 13th-14th, 2024.

SETUP & MOVE-OUT

Exhibitor setup and move-out instructions will be provided in advance. Exhibitors that require special attention, please contact the IFC for special arrangements.

EXHIBITOR COMPLIANCE

Island FanCon promoters reserve the right to remove any person(s) who does not comply with the rules and regulations outlined in the Exhibitor Agreement, and the policies and procedures outlined.

Island Fan Con maintains very strict standards regarding the handling, selling, displaying, and usage of weapons by vendors and attendees.

It shall be the vendor's sole responsibility to ensure that all policies pertaining to weapons and weapons sales as posted by Island FanCon are followed by all attendees and staff at their booth. Any and all violations of the posted policies will be dealt with by the issuance of one warning. If there is a second infringement of the policy, the vendor risks being removed from the show without refund, and being disallowed from exhibiting at

future shows of Island Fan Con.

PACKAGING

All bladed weapons, including knives, axes, swords, katanas, and any other item deemed a weapon or a bladed object, must from the time of purchase be kept in its original packaging by the purchaser. Any purchaser who removes the weapon from its original packaging, does so at the risk of having the item confiscated and/or having their convention pass revoked.

Items may be removed from its packaging by the vendor for the purpose of displaying or showing the item to a potential purchaser.

If an item or weapon is sold to a potential purchaser or attendee, the item or weapon must immediately be placed back into its original packaging and sealed.

If an item or weapon cannot be packaged in a way that is acceptable to the Weapons and Prop Compliance Team or to Island FanCon staff, the item will immediately fall under the categorization of "weapon" as outlined in this policy and must be presented to the peace bonding table for a compliance check.

SELLING TO MINORS

At no time is a vendor who is displaying at Island FanCon allowed to sell any item, prop, or weapon that is classified in this policy to any person(s) who have not reached the age of majority within the Province of British Columbia.

Any vendor being found to have sold a restricted item to a minor (Person under 18 years of age) risks being removed from the show with no refund, and being disallowed from exhibiting at future shows of Island Fan Con.

ATTENDEE/PURCHASER HANDLING

At no time can any weapon be lifted more than 6 inches from the table top by a prospective purchaser or attendee. The item must remain horizontal to the table at all times.

There cannot, under any circumstances, be any kind of jabbing, swinging, fighting, testing for weight, or horseplay of any kind with the weapons being handled by a prospective purchaser or attendee.

Vendors who wish to allow potential purchasers the ability to heft, or test weapons for weight must, at their own cost maintain an enclosed area in the middle of their booth that will be a minimum of 5 feet away from any other customer, or attendee of the show. The area must be fully enclosed so as to prevent any other person in the area to visually see what is happening inside.

The vendor will be solely responsible to ensure that the purchaser tests the weapon in a safe manner, and that all policies of Island FanCon are observed and followed at all times.

NEED MORE INFORMATION?

NORM COYNE

250.640.6670 • normcoyne@unltd.me



Exhibitor Booth Options

Booth Type	Space	Tables	Chairs	Badges	Price	Check your Booth Type
*Regular	10x10	1	2	2	\$385+GST	
Double	10x20	2	4	4	\$745+GST	
Triple	10x30	3	6	6	\$985+ GST	
Quad	10x40	4	8	8	\$1285+GST	
Corner	10x10	2	2	2	\$465+GST	
End Cap	10x20	4	4	4	\$845+GST	
*Small Island	20x30	10	10	10	\$1845+GST	
*Large Island	20x40	12	12	12	\$2285+GST	
**Artist Alley		1	2	2	\$185+GST	

Additional Badges \$50+GST

Booths do not include power *Must be ordered separately*

*Eligible for celebrity sponsorship. Call Norm Coyne (250-640-6670) for details.

** Limited number of spots available - must be approved by the Department Head of Artist Alley



Artist Alley at FanCon

SPACE ASSIGNMENT

Artist Alley space is reserved for comic artists, illustrators, inkers and creative talent only. Creative talent in other pop culture areas will be accepted on a case by case basis.

Artist Alley space is limited and not all applications will be granted.

ARTIST COMPLIANCE

All vendors will obey federal, provincial and local laws and ordinances regarding the sale of material that, intentionally or unintentionally, infringes upon the trademarks or copyrights of another party.

Artist Alley vendors may only sell their own original artwork and creations.

Artists cannot sell licensed or logo merchandise unless it can be considered "fan art."

Fan art may take up a reasonable amount of the display space regardless of mediums. For each piece of fan art displayed you must also display an original piece of similar size.

Artists must use personal discretion to use a limited number of duplicates in your display.

When displaying fan art, artists must respect the source's trademarks. This includes but is not limited to avoiding things such as use of logos in their display, signage referring to the artwork by its series or signage referring to the a character's name.

Celebrity likenesses are considered to be fan art.

Items made using licensed fabrics or materials used under first sale doctrine are considered fan art. Items which fall under first sale doctrine may include but are not limited to stickers, comics, wall scrolls, and manga.

Everyone knows that copying someone else's work is wrong, but there is no "magic rule" about how much must be changed to make it an artist's own. The artist bears all responsibility and risk for the items brought for sale at Island FanCon. Any questions regarding this policy will be resolved by the Department Head of Artist Alley, in consultation with Otakorp Inc.'s lawyer when needed. If a piece of art appears to be very similar to a licensed, copyrighted, etc. piece of art, the artist may be asked to remove it from display and sale at the discretion of the Department Head. The Department Head's decision is final.

Any artwork containing a protected license created by the copyright holder, under commission of the copyright holder, or within the terms of a license agreement will be considered original artwork. If your work falls under one of these categories please be sure to have copies of all appropriate paperwork on hand.

Artists may not sell "mass produced" items. Artist Alley defines "mass produced" as more than 100 units of a single item. Resellers and commercial artists are welcome to purchase regular booth space.

Adult material is restricted and may only be displayed in a manner approved by Island FanCon.



NEED MORE INFORMATION?

NORM COYNE

250.640.6670 • normcoyne@unltd.me

